

### **Frequently Asked Questions**

REQUEST FOR PROPOSALS: SUPPORT FOR ASTHMA PROGRAMS WITH COMPREHENSIVE ENVIRONMENTAL HEALTH SERVICES

### Overview

As a proud recipient of funding from the Environmental Protection Agency (EPA), Green & Healthy Homes Initiative (GHHI) is pleased to announce that it is offering **pro bono technical assistance** to help advance asthma programs that feature elements of comprehensive environmental health services, including environmental assessment and remediation of asthma triggers. The objective of this Business Development Request for Proposals (Business Development RFP) is to facilitate and support either new or existing business partnerships to build or expand the scope of asthma programs to include environmental health services as part of comprehensive care management of asthma.

GHHI will select up to five projects for the second Business Development cohort, which has an award period of January 15, 2020 – September 30, 2020. The deadline for proposals is November 18, 2019 at 8p ET.

### **FAQs**

### Can applications be submitted before the November 18 due date?

Yes, applications will be accepted at any time up until 8pm ET on November 18, 2019.

### Can a health care entity apply for the grant?

Yes, we welcome applications from a diverse set of stakeholders, including health care entities.

### Can a managed care organization apply for the grant?

Yes, we welcome applications from a diverse set of stakeholders, including managed care organizations.

### Can a health plan apply for the grant?

Yes, we welcome applications from a diverse set of stakeholders, including health plans.

### Can a State Health Department apply for the grant?

Yes, we welcome applications from a diverse set of stakeholders, including State Health Departments.

### Is the RFP Overview webinar available to view?

Yes, you can find it here.

#### Does the award include any cash funding?

No, the award does not include any cash funding. The award includes technical assistance from January 15 – September 30, 2020. We also work with our sites to apply for necessary funding for either existing programs or pilot programs.



#### What is an A133 audit?

Any entity that expends \$750,000 or more of federal grants or awards in a year is required to undertake an OMB A-133 audit to ensure the recipient of federal funds complies with the requirements for how the money can be used. This will not apply to all applicants, but if you do have an A-133 audit, please submit it with your application.

## If an organization is both a healthcare organization and a managed care organization, but does not yet have a program, is it possible to apply as one entity?

Yes, the organization can apply as one entity and does not need to have an established program to apply for Business Development support.

### Since this is addressing the social determinants of health, can multiple partners apply?

Yes, there is space on the cover sheet and within the application to list partners. There must be a lead organization, but applicants are encouraged to list partners. Partners can also provide letters of support.

### What is the difference between the business development and reimbursement support RFPs?

There are two requirements for the Reimbursement Support RFP that we do not require for the Business Development RFP. Applicants to the Reimbursement Support RFP must have:

- Program services with environmental health assessment and remediation already operational in some capacity; and
- A health care entity partner that is willing to sign a letter of support demonstrating its commitment to exploring reimbursement for program services.

### What qualifies as a health care entity?

A health care entity that provides health care services and/or provides services that further the quality of health care. Health care entity can include health plans, hospitals, federally qualified health centers, physician groups, Public Health Institutes, Departments of Health/Public Health Departments, etc.

### What type of technical assistance is offered?

We offer each site a project lead who works with local project partner lead(s) to complete the 8 technical assistance services. Please see RFP for list of TA services. GHHI does not provide cash assistance through this grant.

### Has GHHI worked directly with a state Medicaid agency before?

Yes, in past technical assistance projects GHHI has met with state Medicaid offices to confirm that the programs we are assisting to design/implement are aligned with the priorities of the state Medicaid office. We have had substantial engagement with state Medicaid offices in six states, including Maryland, New York, Rhode Island, Tennessee, Texas, and Utah.

### How are the partner commitment hours tracked?

We do not track this formally, these are just estimates of how much time the project partners will need to commit to push the project forward.

### What does home remediation need to include?

There are evidence-based practices and guidelines that we use to help sites decide what measures to provide, but every site is different, so we are flexible on what home remediation services are included.



# Our program is not yet operational, how can we answer the strengths and weaknesses question (Section D, Part A) if we do not yet have a program?

The purpose of the strength and weakness section is to inform the reviewers of the level of program maturity. You can use this section to identify gaps that need to be addressed with the technical assistance. For example, the need to strengthen data management, train staff, address policy barriers, etc.

### If we participated in business development technical assistance prior, would we need new letters of commitment? *new*

Yes, as stated in the RFP, we have a rubric for scoring reimbursement support applications that external reviewers use, but letters of commitment would go into helping make determinations of capacity and qualifications of commitment to the project.